

# POWERCOM Co., Ltd.



**Complete Power Solution™**

**Ticker Symbol: 3043**

**Investor Conference**

**December 2023**

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# Company Profile



- ◆ Establish Date: April 24, 1987
- ◆ Listing Date: August 26, 2002
- ◆ Paid-in Capital: NT\$0.39 Billion
- ◆ Official Website: [www.upspowercom.com](http://www.upspowercom.com)
- ◆ Factory Certification: ISO9001, ISO14001, and ISO45001
- ◆ Company Address: No. 246, Liancheng Road, Zhonghe District, New Taipei City, Taiwan
- ◆ Business Model: Design, Manufacture, Marketing and Maintenance of Uninterruptible Power Supply, Voltage Regulators and Power Equipment
- ◆ Sales Markets: Italy, Germany, Spain, Taiwan, Japan, Korea, China, Philippines, US, Canada, Argentina, Israel, and many more

# Company Vision

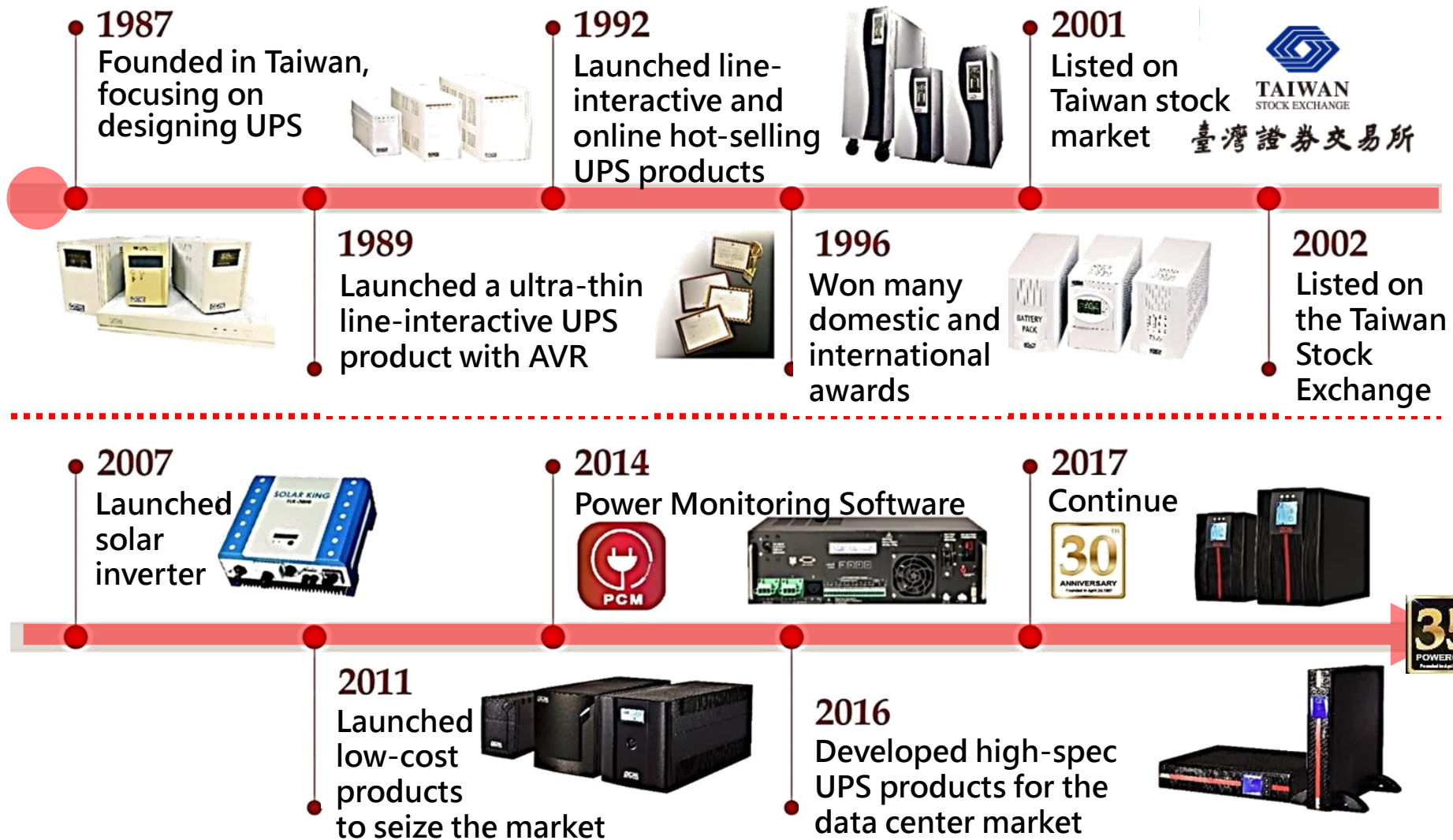
**POWERCOM** upholds the attitude of excellence, actively researches and develops innovative technologies, pursues the highest quality and value of products, and hopes to create the best benefits for customers

**POWERCOM** adheres to the customer-centric service spirit, consolidate good partnerships in the supply chain, provide customers with complete power solutions, and move toward a world-class brand!



Real View of POWERCOM  
Headquarter and Plant in Taiwan

# Development Path



# Service Location



- Pastrengo, Italy
- Kyiv, Ukraine
- Moscow, Russia
- Saitama, Japan
- Anyang, South Korea
- Zhongshan, China
- New Taipei, Taiwan
- Melbourne, Australia

# Business Strategy

- Respect customers and provide professional consulting services
  - Brand marketing and promotion to enhance international visibility
  - Research electronic technology and develop innovative products
  - Strictly Control the manufacturing process and complete the testing
  - Improve supply chain relations to get reliable and sufficient supply
  - Strengthen management, activate in-plant and inventory resources
- Better pre-sales and after-sales customer service
  - More publicity on e-commerce platforms and social medias
  - Excellent hardware, firmware, mechanism and software design
  - Complete ISO certification and TQC control function test
  - Fully meet the needs of suppliers and customers
  - Check inventory carefully and actively use all the resources





# Factory Certification



Branch and plant in Guangdong, China

- ✓ Taiwan and China factories have obtained multiple certifications
- ✓ Pass all IPQC process control and OQA final inspection
- ✓ Protect employees and maintain the best quality of products



# Certified Product

Online  
1K~20KVA

Meet the needs of  
precision equipment



Line-Interactive  
500~3000VA

Targeting price-  
sensitive markets

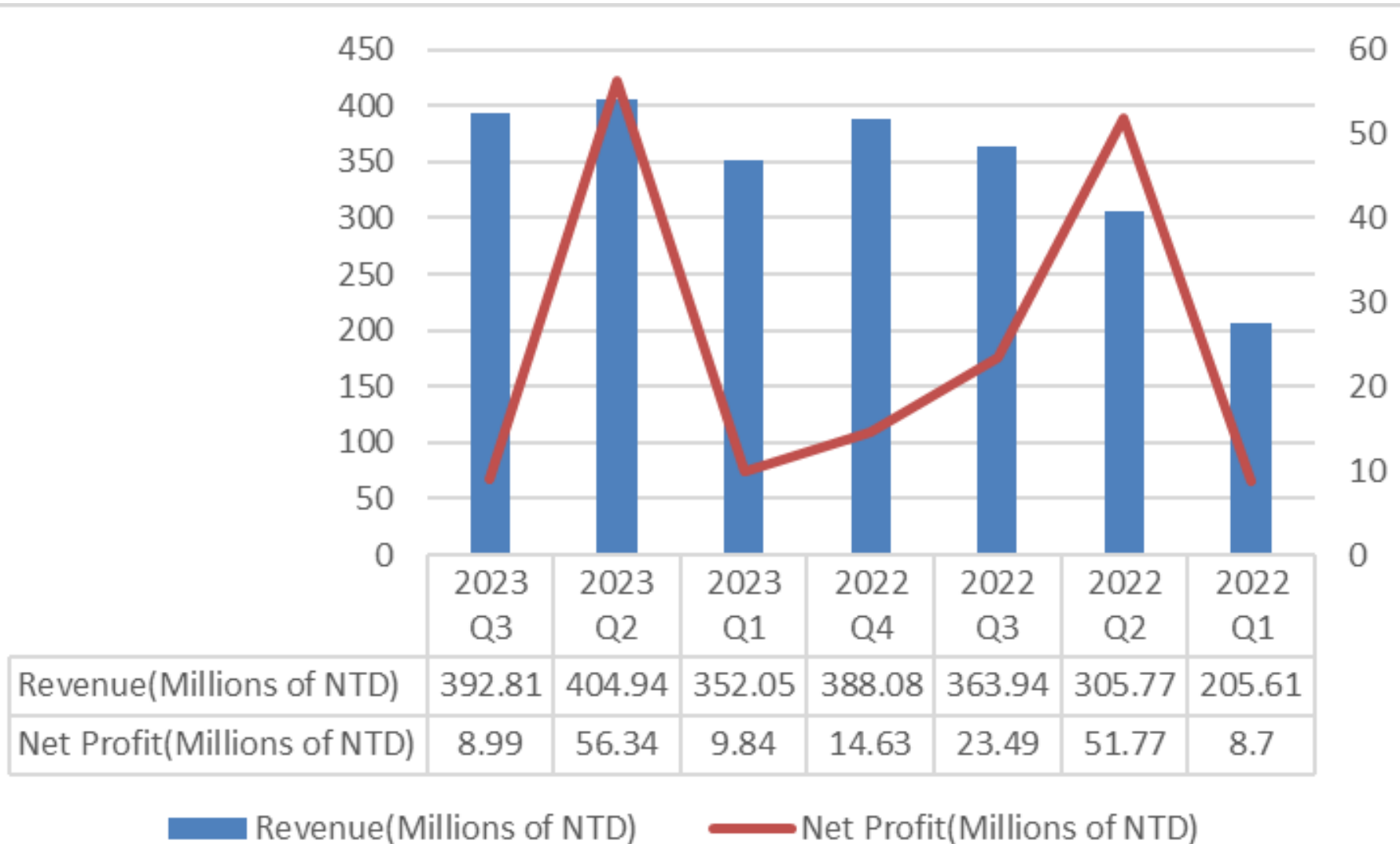


Offline  
500~1000VA

Develop for the  
special use scenario



# Revenue and Net Profit



Investors please refer to the announcements from the Taiwan Stock Exchange

# Comprehensive Income Statement

Time Period (thousands of NTD)	2023 Q3	2023 Q2	2023 Q1	2022 Q4	2022 Q3	2022 Q2	2022 Q1
operating income	392,809	404,937	352,049	388,081	363,941	305,771	205,606
Operating profit	90,121	102,384	64,399	103,778	72,640	68,995	47,963
Non-business Income	-28,007	11,176	6,902	-28,914	14,908	43,546	23,233
Net Profit Before Tax	8,989	56,344	9,841	14,628	23,492	51,770	8,698
Total Comprehensive Income	-21,881	50,036	5,958	-3,133	188,519	47,990	64,897

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