

POWERCOM Co., Ltd.



Complete Power Solution™

Ticker Symbol: 3043

Investor Conference

November 23 2021



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Company Profile



- ◆ Establish Date: April 24, 1987
- ◆ Listing Date: August 26, 2002
- ◆ Official Website: <https://www.upspowercom.com>
- ◆ Company Address: No. 246, Liancheng Road, Zhonghe District, New Taipei City, Taiwan
- ◆ Business Model: Design, Manufacture, Marketing and Maintenance of Uninterruptible Power Supply, Voltage Regulators and Power Equipment
- ◆ Paid-in Capital: NT\$1.95 Billion
- ◆ Factory Certification: ISO9001, ISO14001 and ISO45001
- ◆ Sales Markets: United States, Canada, China, Taiwan, Japan, South Korea, Germany, Italy, Russia, Ukraine, Singapore, the Philippines and More



Corporate Vision

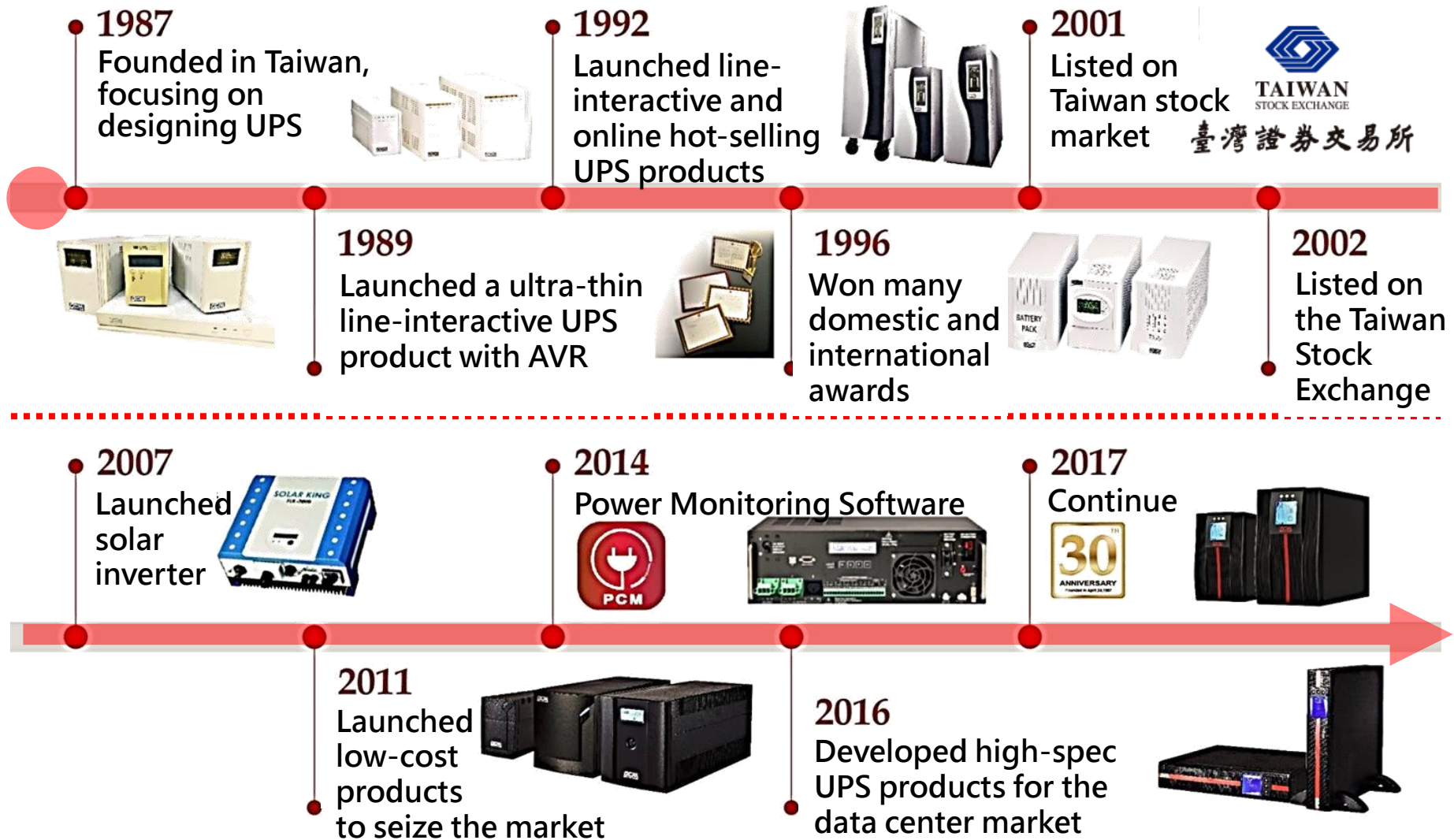
POWERCOM upholds the attitude of excellence, actively researches and develops innovative technologies, pursues the highest quality and value of products, and hopes to create the best benefits for customers!

POWERCOM adheres to the customer-centric service spirit, consolidate good partnerships in the supply chain, provide customers with complete power solutions, and move toward a world-class brand!



Real View of the Headquarters
and Plant in Taiwan

Development Path



Service Location



- Los Angeles, USA
- Pastrengo, Italy
- Saitama, Japan
- Zhongshan, China
- Melbourne, Australia
- Kelowna, Canada
- Moscow, Russia
- Anyang, South Korea
- New Taipei, Taiwan
- Wellington, New Zealand

Business Strategy

- Respect customers and provide professional consulting services
 - Brand marketing and promotion to enhance international visibility
 - Research electronic technology and develop innovative products
 - Strictly Control the manufacturing process and complete the testing
 - Improve supply chain relations to get reliable and sufficient supply
 - Strengthen management, activate in-plant and inventory resources
- Better pre-sales and after-sales customer service
 - More publicity on e-commerce platforms and social media
 - Excellent hardware, firmware, mechanism and software design
 - Complete ISO certification and TQC control function test
 - Fully meet the needs of suppliers and customers
 - Check inventory carefully and actively use all resources



Factory Certification



科風中國廣東分部與廠房

- ✓ Pass all IPQC process control and OQA final inspection
- ✓ Protect employees to maintain the best quality of products
- ✓ Taiwan and China factories have obtained multiple certifications



Certified Product

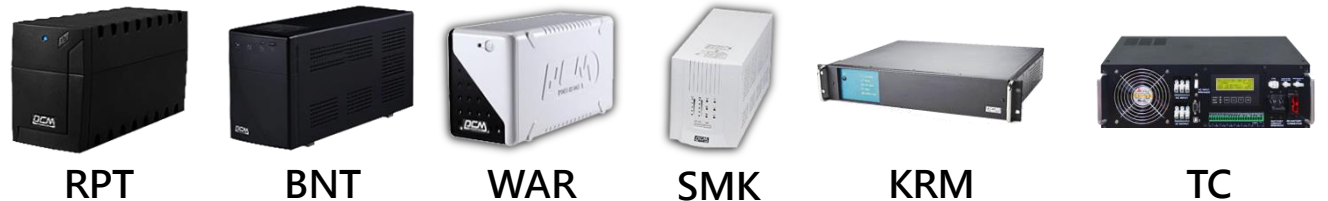
Online
1K~20KVA

Meet the needs of
precision equipment



Line-Interactive
500~3000VA

Targeting price-
sensitive markets



Offline
500~1000VA

Develop for the
special use scenario



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Product Compatibility

POWERCOM uninterruptible power supply protects network storage equipment (NAS) services and reduces the risk of data corruption.

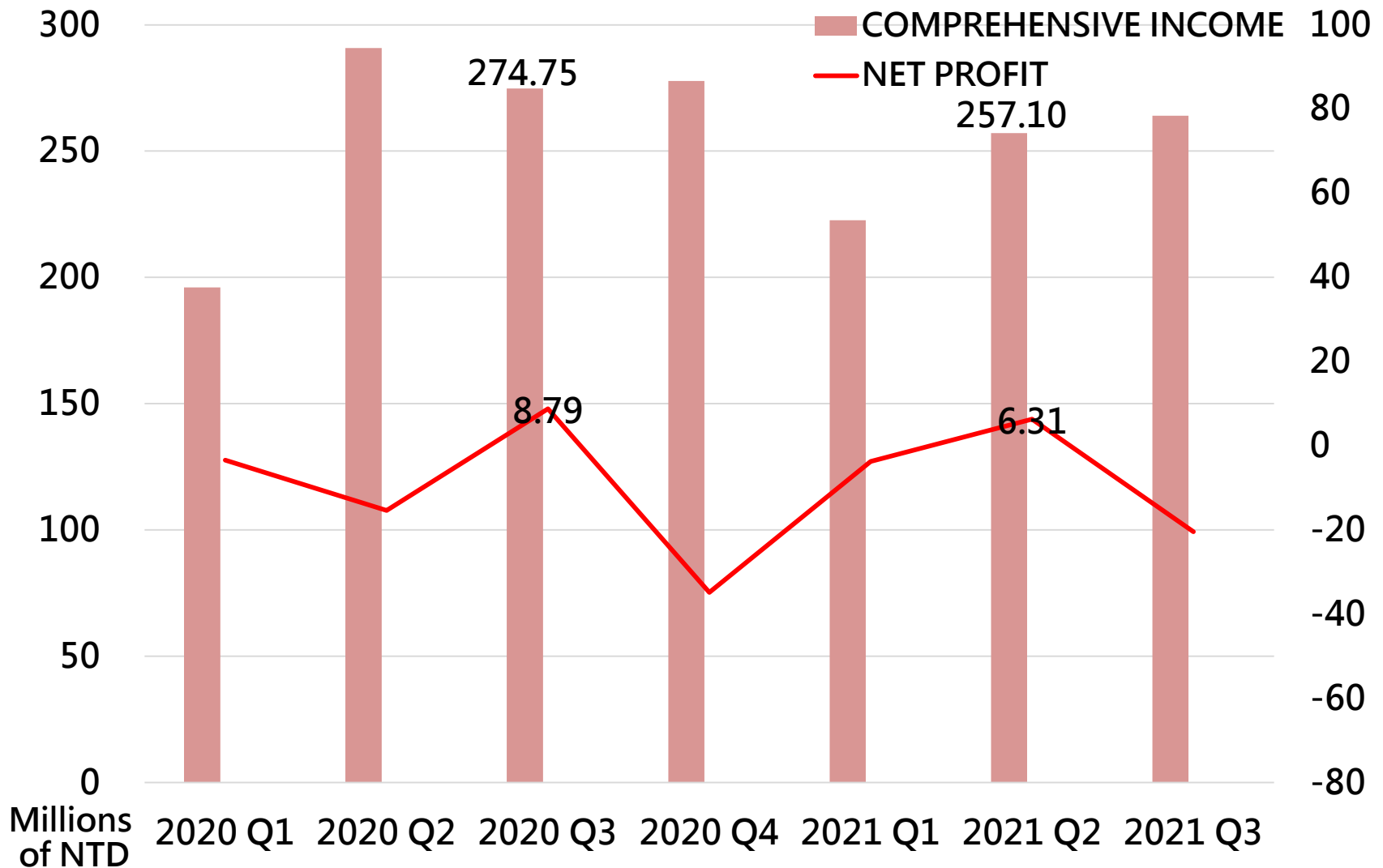
POWERCOM passes the compatibility test and certification of many well-known network storage equipment (NAS) related brands such as

Synology®

QNAP®

asustor

Revenue and Net Profit



Income Statement

Year	2021	2021	2021	2020	2020	2020
(Millions of NTD)	Q3	Q2	Q1	Q3	Q2	Q1
Operating Income	263.97	257.10	222.62	274.75	290.79	195.62
Operating Margin	35.00	47.89	49.46	62.68	50.52	49.46
Non-business Income	3.39	14.38	6.39	-1.23	-14.32	15.88
Net Profit Before Tax	-20.42	6.31	-3.64	8.79	-15.40	-3.39
TOTAL COMPREHENSIVE INCOME	-20.40	8.77	-3.99	8.43	-11.41	-2.73



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