

POWERCOM Co., Ltd (3043)



Company Briefing
20th December, 2018

免責聲明

本簡報及同時發佈之相關訊息所提及之預測性資訊包括營運展望、財務狀況以及業務預測等內容，乃是建立在本公司從內部與外部來源所取得的資訊基礎。

本公司未來實際所可能發生的營運結果、財務狀況以及業務成果，可能與這些明示或暗示的預測性資訊有所差異。

其原因可能來自於各種因素，包括但不限於價格波動、競爭情勢、國際經濟狀況、匯率波動、市場需求以及其他本公司無法掌控之風險等因素。

本簡報中對未來的展望，反應本公司截至目前為止對於未來的看法。對於這些看法，未來若有任何變更或調整時，本公司並不負責隨時再度提醒或更新。

Outline

- Company Introduction
- Business Philosophy
- Business Strategy
- Product Introduction
- Financial Report

Company Introduction

- ◆ Founded : 24th Apr., 1987
- ◆ Listed : 26th Aug., 2002
- ◆ Capital : **1.948 Billion** NTD
- ◆ Product : UPS

Company History

1987

Founded in Taiwan

1992

Line-Interactive UPS
Online UPS

2001

OTC Listed



1989

First thin UPS with AVR in Taiwan



1996

Wins National Award of Outstanding SMEs



2002

Become listed company at stock exchange market



2007

Develop PV Inverter



2014

App for monitoring



2017

30 Years Anniversary



2011

Raptor for economic demand



2016

Extend High Frequency Technology
Power Factor 1.0 Innovation,
Reliability, Excellent Experience



Business Philosophy

- Expend Powercom UPS to the world
- Manufacture UPS by customer demand
High Quality UPS
Customize UPS
Industrial UPS
- Strengthen electronic technology for new products
- Strengthen plant operation management and activate inventory
- Maintain supplier relationships to foster a good supply chain

Company Corporate Vision

Leading Design

Innovation

8 R&D Team
HW, FW, SW &
mechanical Design

Manufacturing

Quality
Control

Complete function test
ISO certified
Process with TQC

Service Provider

Pre/After
Sale Service

Global Channels
Specialists
Technical Consultants

Company Certification

Powercom

insist on Quality

IPQC (In Process Quality Control) &

OQA (Out-going Quality Assurance)

With ISO-9001 & RoHS



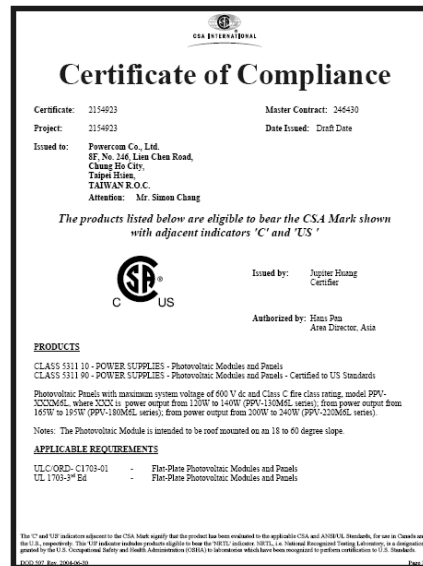
ISO 9001



RoHS

Product Certification

Localized Product Certification



Global Footprint



Manufacture in Asia

Customer All Over the World

Product Assembling



Machine plugin



Manual plugin



Soldering



ICT



Function Test



IPQC



PCB processing



PCB Checking

Product Service



PCB Design & Layout



PCB Production



Outfit Design



Cutting



Press



Coloring



Transformer Design



Assembling



Folding

Complete Product Testing



Tool Testing



Burn-in Test



Function Test



100% On-line Test



ZhongShan GuanHong



Business Strategy

Off-Line / Line-interactive UPS

Better customer relationship
Deepen market demand

UPS

Sine-wave Line-interactive UPS

Cross-industry cooperation
Technological breakthrough

UPS

On-Line UPS

Meet Market Demand
Better User Interface

UPS

UPS

3-Phase UPS

Expand customer relationships
Power allocation planning
Product customization

Product Intro. Off-line/Line-interactive UPS



Black Knight
黑武士系列

400, 500, 600, 1000, 1500, 2000VA



Warrior
勇士系列

500, 1000VA



COMPACT
小巨人系列

250, 350, 650, 800,
850, 1000, 1200VA

WOW Series

300, 500, 700, 850, 1000VA



KING Series 王牌系列

2200, 3000VA

Product Intro.

Sine wave Line-interactive UPS

SMART KING

600, 800, 1000, 1250, 1500, 2000, 2500, 3000VA



Product Intro. On-line UPS

MRT Series (PF: 1.0)

1K, 2K, 3K, 6K, 10KVA

- Power Factor 1.0
- Battery Hot Swappable
- Auto-rotate LCD Display
- Pure Sine wave
- Output <2.5% THD



MACAN (PF: 1.0)

1K, 2K, 3K, 6K, 10KVA

- Power Factor 1.0
- Pure Sine wave
- Output <2.5% THD
- Brand new Diagram LCD Display
- Free Run / ECO mode



VANGUARD先鋒系列

700-20KVA

- Hot Swapable Battery Replacement
- Simple and Clear LCD Indicator
- Overload, Surge, Short Circuit Protection
- Design for Advance Missional Electronic Device
- On-Line UPS Design
- Pure Sinewave Output
- High Efficiency Mode
- Free-Run Mode



VANGUARD RM 先鋒系列

700-12KVA

- On-Line UPS Design
- Pure Sinewave Output
- High Efficiency Mode
- Free-Run Mode
- Hot Swapable Battery Replacement
- Simple and Clear LCD Indicator
- Overload, Surge, Short Circuit Protection
- Design for Advance Missional Electronic Device



Product Intro. Monitor and Accessory

ATS

Auto Transfer Switch



UPSMON

Android/iOS



UPSMON Pro

Monitor System

UPSMON PRO			
Power Source	Battery Capacity	Load Level	
Monitor System	Power Status	AC Utility Power	
Current Status	Input Voltage	234	(V)
UPS Event Log	Output Voltage	230	(V)
UPS Data Log	Input Frequency	60	(Hz)
Configuration	Battery Status	Normal	
UPS Connect	Battery Capacity	100	(%)
Shutdown Setup	Est. Backup Time	229	(Min)
Email Notification	UPS Status	ON-Line	
UPS Control	UPS Load	60	(%)
UPS Schedule	UPS Temperature	26	(C)
Outlet Control			
Help and Support			

Product Intro. 3-Phase UPS

ONL-33 Series

10KVA - 500KVA

The Best 3-Phase Double Conversion UPS

- Overloading Capacity Capable
Superb Overloading Capacity of 150% for 1 minute
- Remote Controllable
Build-in Remote Control for Convenience in Monitoring
- Dry Contact Function
Contain 18 units of Dry Contacts for Signal Control
- True Voice Alarm
True Voice Recording to Control Situation Rapidly
- Advanced Display
7" TFT LCD Color Interface and Touch Panel
- Upgraded VIS
Built-in Maintenance Administrator
- Energy-Saving
Intelligent heat radiation control,
reducing noise and extending
service life



ONL Series

3750 - 15KVA

- On-Line UPS Design
- Pure Sinewave Output
- Large Input Voltage Range
- Advance Battery Management (ABM)
- Generator Compatible
- Multi-Microprocessor Control
- Clear and LCD Indicator (Option)
- Energy Saving Green Topology
- UPSMON Monitor Management
- Industrial Usage



Product Intro. Other Product



TCAVR Series

600, 1200, 2000, 1000, 3000VA



HI-AVR Series

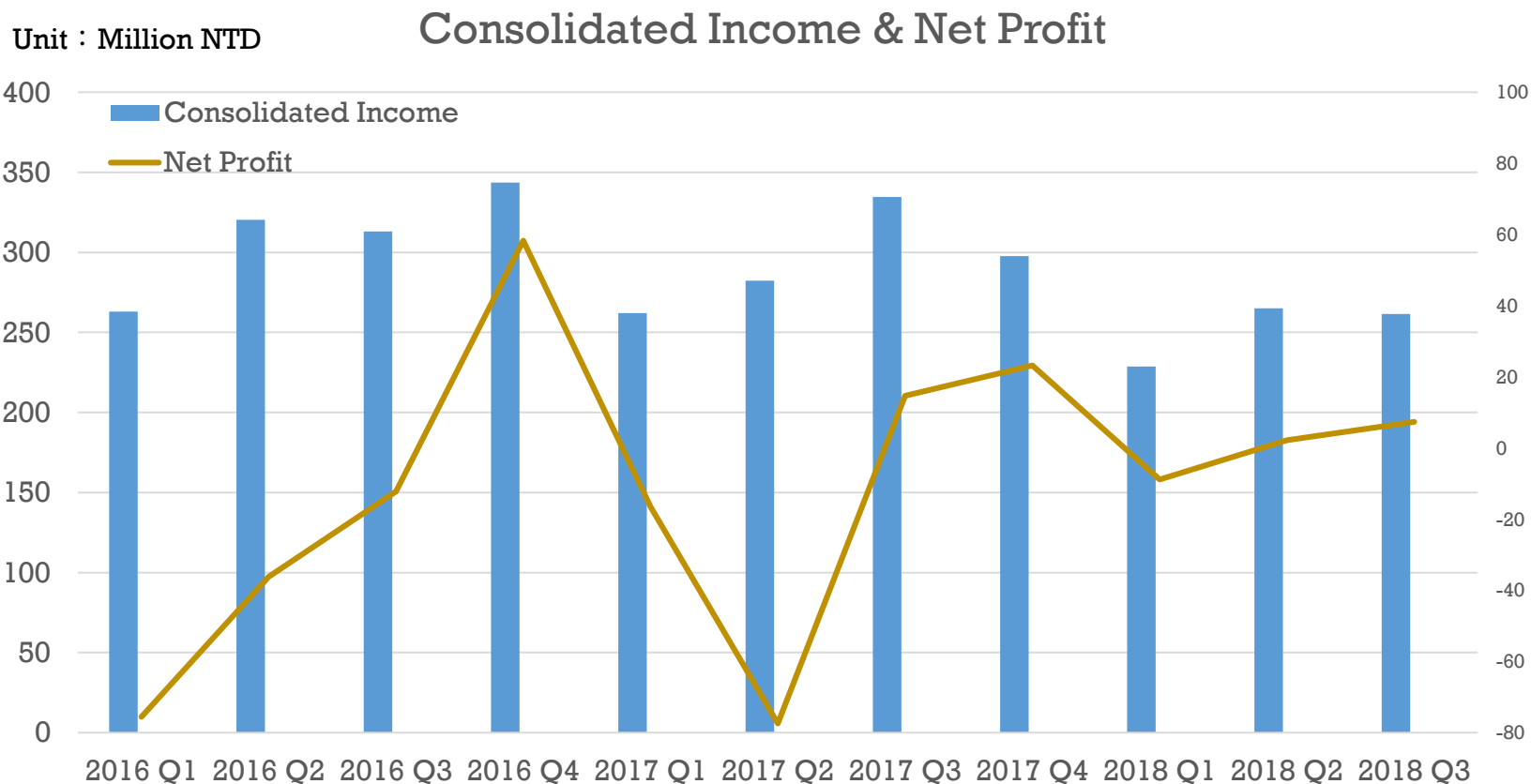
5000, 7500, 10000, 15000, 20000VA



INFINITY Series

500, 800, 2000, 1100, 1500VA

Financial Report





Thank you